

# Business Profile

*Your Strategic Adviser*

**Venture Brain International Ltd.**



<https://venture-brain.com>

## Your Strategic Adviser

## Fields of Business

### Clients' Demands:

- **Improve corporate value**
- **Business expansion**
- **Full use of abilities**

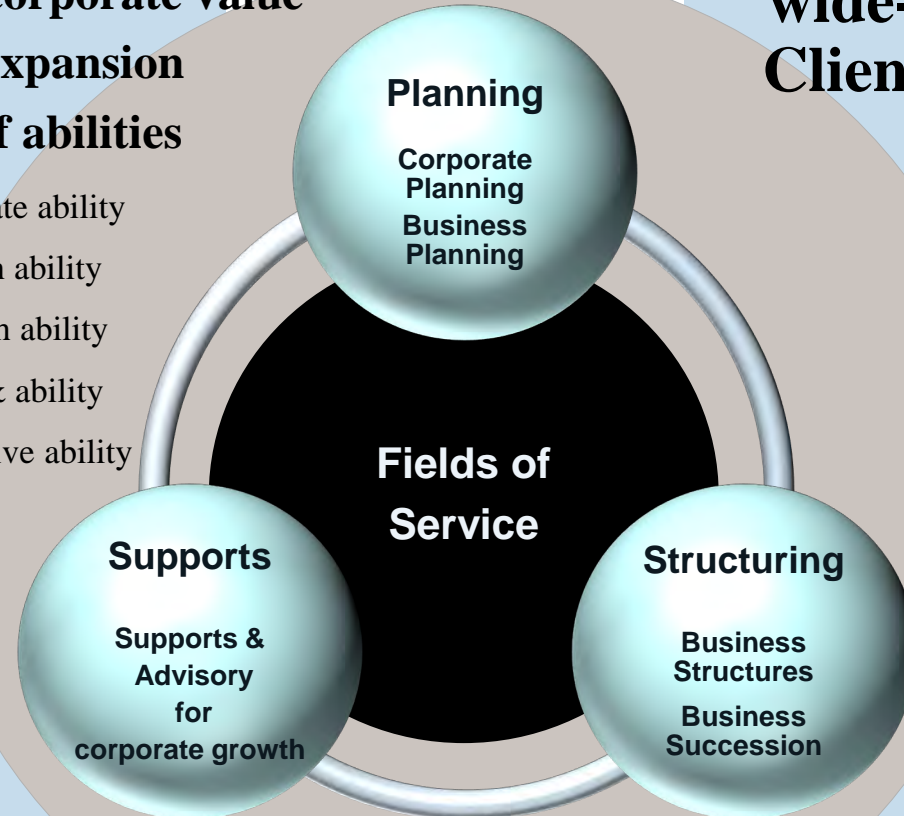
Potential corporate ability

Future expansion ability

Corporate growth ability

Earning power & ability

Self-transformative ability



### Responding to wide-range of Client's needs



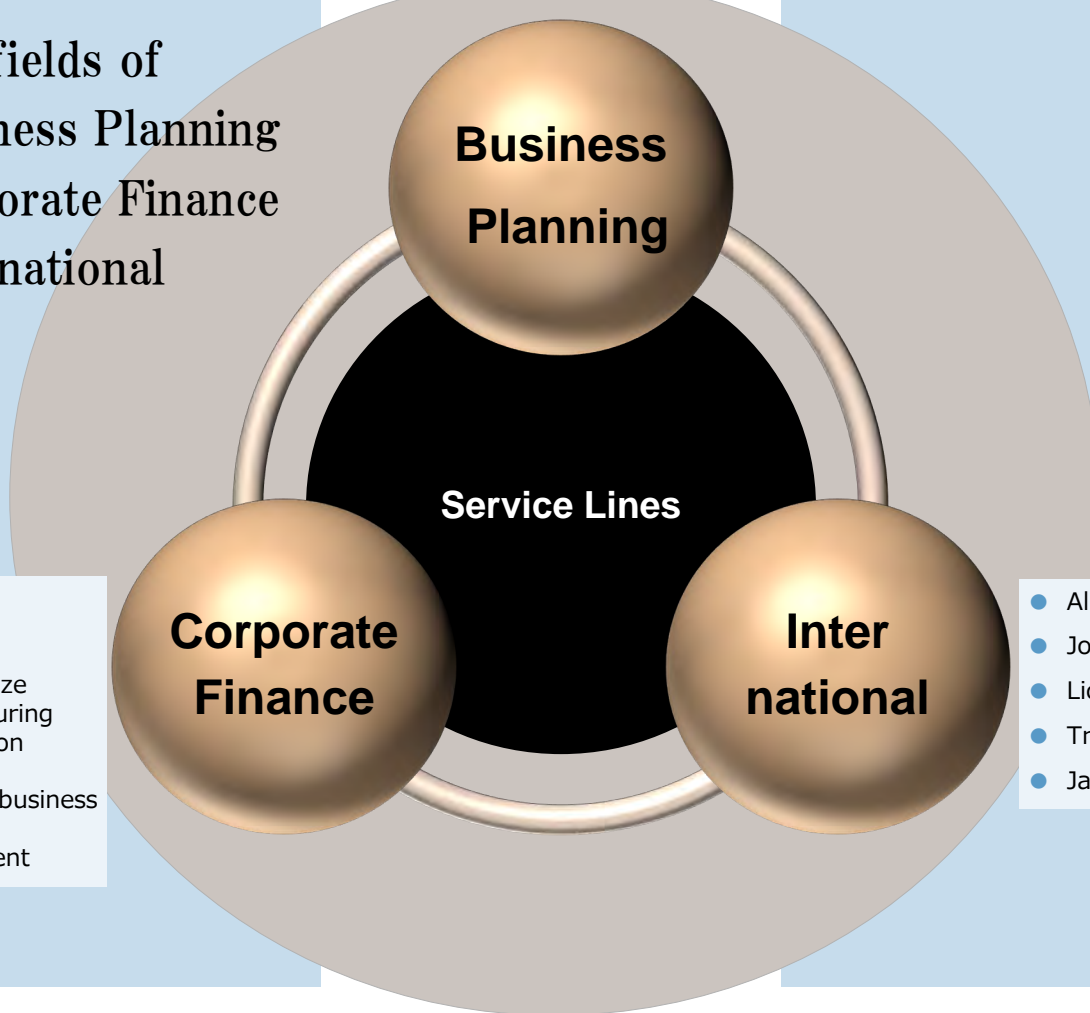
# Your Strategic Adviser

# Service Lines

- Improve Profitability
- Growth of business
- Corporate strength
- Business Planning
- Corporate Planning
- New business Development
- Corporate & Business Branding
- Business promotion
- Business succession

Three fields of

- Business Planning
- Corporate Finance
- International



- M&A
- Alliance
- License
- Reorganize
- Restructuring
- Succession
- IPO
- Venture business
- Financial
- Investment

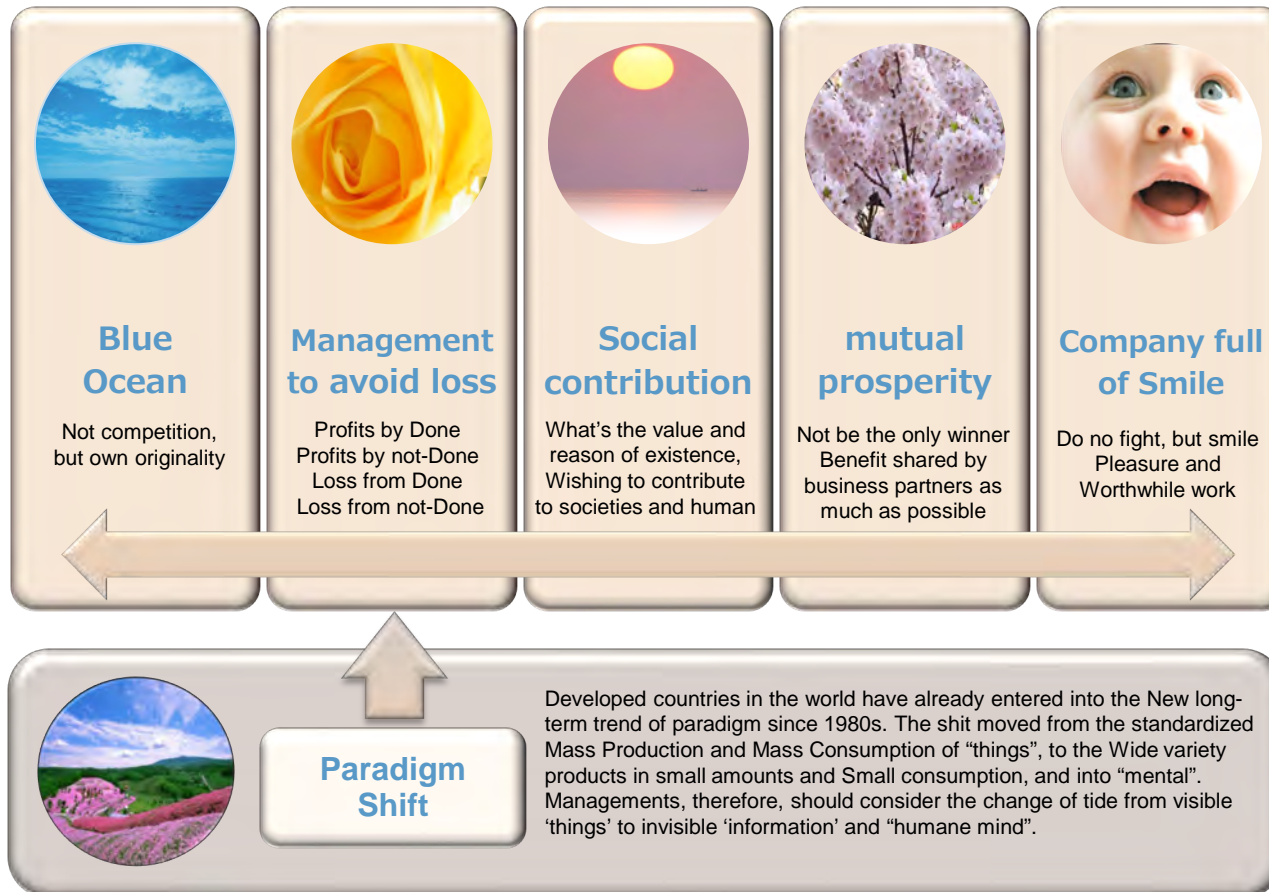
- Alliance
- Joint venture
- License
- Trading
- Japan entry



# Your Strategic Adviser

# Business Concepts

VBI expects to provide services with the following business concepts to the client companies who would have the following way of thinking.



We are glad to provide our services to clients under the following policies.

## Basic Policies

- Market oriented analysis and consulting
- Flexibility to meet client's requirements
- Feasible & cost-effective solution
- Long-term relation and mutual understandings with client
- Long-term growth of client's company

We are sorry but cannot serve those services as:

- Voluminous / elegant but superficial paperwork
- Brand name and size of a consulting firm
- Safe and good looking, but non-realistic or useless advises
- Targeted only to achieve short-term business result
- Unreasonable advises to satisfy client's internal reasons

## Remarks

We apologize that our advises may be "bitter" taste to clients sometimes or often depending on circumstances.  
We always seek for the 'real supports' to solve client's problems.  
We are sorry that our medicine filled out may be uncomfortable.



# Your Strategic Adviser

# Business Partners/Network

Responding client expectations,  
we organize work team  
with professionals of  
wide range of  
business fields.

- Planning
- Marketing
- Blanding
- Design
- System
- IT / PC
- Network
- Telecom
- Mobile
- Media
- Banking



- New business
- Bus develpt
- New product
- M & A
- Restructuring
- Reorganization
- Succession
- Alliance
- License
- Finance
- Investment
- Venture
- VC
- Hands-on
- Accounting
- I. P.
- Patents
- Intl patents
- IPO
- Taxation
- Legal
- Japan Entry

- Employment
- Organization
- Human resources
- Insurance



## M&A, Turn-around, IPO, Hands-on advisory

Following is a part of business records of M&A, turn-over, IPO and the related hands-on advisory services of VBI.

Period	Client	Business	Engage	Summary
1994	A	Local bank	Advisor	Consultation, bus.restructuring
1993-1996	B	Education	Advisor	Corporate consulting / restructuring
1997-2000	C	Lightings	Advisor	Corporate consulting / restructuring
1997-1998	D	Construction	Advisor	Corporate consulting / restructuring
1998-2002	E	Wholesales, EU	Advisor	Corporate consulting / restructuring
2000	F	Local bank	Advisor	M&A by foreign capital, Inspector
2001	G	Wholesales, US	Advisor	Corporate consulting / restructuring
2001	H	Wholesales	Advisor	Corporate consulting / restructuring
2001-2002	I	Foods	Advisor	M&A, turn-over
2001-2003	J	Automobile	Advisor	M&A, investment
2002-2003	K	Audi firm	Advisor	Consultation (M&A, IPO, turn-over)
2002-2003	L	Electrical	Advisor	Restructuring, over 20 subsidiaries
2003	M	Metal	Advisor	M&A advisory, overseas purchaser
2004	N	Education	Advisor	M&A, turn-over
2004-2005	O	Wholesales	Advisor	M&A, J/V
2004-2010	P	Education	Advisor	IPO, M&A, Corporate consulting
2005-2010	Q	Bank	Advisor	M&A consultation
2005	R	Residential	Advisor	M&A advisory
2005	S	Wholesales	Advisor	M&A, Restructuring
2005-2007	T	Consulting	CoAdvisor	Business-succession, M&A
2005	U	Shopping mall	Advisor	Business restructuring
2005-2007	V	Sporting goods	Advisor	Brand acquisition
2005-2007	W	IT	Advisor	IPO advisory
2005-2006	X	Real-estate	Advisor	IPO M&A advisory
2005-2006	Y	Foods	Advisor	IPO advisory

Period	Client	Business	Engage	Summary
2005-2008	Y社	Construction	Advisor	IPO / M&A advisory
2005-2007	AA	Apparel	Advisor	Corporate consulting / restructuring
2005-2008	BB	Foods	Advisor	Business-succession
2006-2008	CC	Wholesale	Advisor	Restructuring / New business
2006-2007	DD	Metal /Electrical	Advisor	M&A advisory
2007	EE	Auto-related mfg.	Advisor	M&A, investment
2007	FF	IT	Advisor	Global finance, Restructuring
2007-2009	GG	Real-estate	Advisor	Finance, Restructuring
2007-2010	HH	IT	Advisor	IPO advisory
2008-2009	II	Finance	Advisor	M&A advisory
2009-2012	JJ	Car sales	Advisor	M&A, Restructuring
2009-2011	KK	Education	Advisor	M&A advisory
2009-2010	LL	Education	Advisor	M&A advisory
2009-2010	MM	Education	Advisor	Business development, FC
2010-2011	NN	Restaurant	Advisor	Business restructuring
2010-現在	OO	Consulting	Advisor	Business development
2012-2023	PP	Sports related	Advisor	Business developmt, restructuring
2014	QQ	Events	Advisor	Business developmt, restructuring
2015-2017	RR	Audio	Advisor	Business developmt, restructuring
2016-2018	SS	Art molding	Advisor	Business developmt, restructuring
2016-2018	TT	IT	Advisor	Business development
2016-2020	UU	Art molding	Advisor	Business development
2017-2019	VV	Metal	Advisor	Business restructuring
2023	XX	Lodging	Advisor	Business restructuring
2023-	YY	Bus. develpmt	Advisor	M&A



## Japan Entry-Foreign Companies

Following is a part of business records of Japan-Entry support services for overseas companies supports.

	Period	client	Business	Country
1	1999-2001	AL	Telecom devise	Sweden
2	2000-2002	AN	Software	Sweden
3	1998-2003	AR	Medical device	Sweden
4	1997-2003	AX	Telecom devise	Sweden
5	1997-1999	BE	Building facilities	Sweden
6	1998-2001	BH	Precision machine	Germany
7	1998-2001	BI	Protective gear	France
8	2001-2003	BA	Enterntainment	U.S.A.
9	1998-2001	CO	Precision machine	U.S.A.
10	1999-2001	DX	Machines	U.S.A.
11	2001-2003	ED社	Precision machine	Netherlands
12	2001-2003	EN	Software	Sweden
13	2001-2003	EJ	Enterntainment	U.S.A.
14	1997-2003	ET	Building facilities	Sweden
15	1998-2001	GD	Medical device	Germany
16	1999-2000	GR	Financial	Sweden
17	1997-1999	SU	PC related	Hong Kong
18	2001-2002	HM	Telecom	Sweden
19	2000-2002	IA	Software	Sweden
20	1997-2003	KC	Software	Sweden
21	1997-2000	AU	Building facilities	Norway
22	1999-2001	LE	Precision machine	U.S.A.
23	1997-2003	LU	Building facilities	U.S.A.
24	2001-2002	MAG	Medical device	Sweden
25	1997-2002	M	Trade firm	U.S.A.
26	1997-2001	MIC	Precision machine	Sweden
27	1998-2000	MY	Precision machine	Sweden
28	1998-1999	WE	Precision machine	U.S.A.
29	1999-2002	WI	Vessel related	U.S.A.
30	1997-2000	LU	Education	Norway

	Period	client	Business	Country
31	1997-2000	KK	Textile related	Taiwn
32	1996-1999	XP	Vessel related	China
33	2000-2002	NS	Software	Sweden
34	1997-2000	NP	Production machine	Sweden
35	2002-2003	OP	Software	Sweden
36	2000-2001	PY	Precision machine	U.S.A.
37	2000-2001	PP	Precision machine	Sweden
38	1999-2000	LE	Precision machine	U.S.A.
39	1995-2002	RO	Production machine	U.S.A.
40	1997-2000	RS	Residence related	Sweden
41	2000-2001	SEK	Travel	Sweden
42	2001-2003	SC	Design	U.S.A.
43	2000-2003	SC	Insurance	Norway
44	1998-2001	SE	Construction related	U.S.A.
45	2001-2003	SK	Foods	Germany
46	2000-2001	SK	Information	Norway
47	1998-2003	ST	Bus.development	Sweden
48	1999-2002	SF	Foods	Sweden
49	1998-2000	TE	Precision machine	Sweden
50	1998-2001	TH	Auto related	Sweden
51	1999-2000	TC	PC related	Hong Kong
52	1998-2003	US	Entertainment	U.S.A.
53	1998-2000	BE	Building facilities	UK
54	2009-2019	U	Entertainment	U.S.A.
55	2014	D	Building facilities	Asia
56	2014-2016	GD	Precious metal	Europe
57	2016-2017	AD	Art modeling	U.S.A.
58	2020-2021	H	IT	U.S.A.
59	2022-	MG	Design	U.S.A.
60	2023-	WO	Events	U.S.A.








## Isao Shimozaki

Born in 1958, BA Commercial Science (Osaka City Univ.)

# Personal profile

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Business experience	Period	Dept.	Business
Chugai Ro Co., Ltd.  Engineering company of industrial furnaces / machinery for steel, car, metal, glass, etc. Japan 1 <sup>st</sup> class listed	1980-1990	International Dept.	Direct imports and exports Cross-border technical licenses (negotiation, agreement) Corporate / market analysis
		Finance & Planning Dept.	Corporate budget planning Corporate finance planning Fund manager training at major security firm, Tokyo
		Corporate Planning	Corporate vision, Corporate strategies, Corporate planning Investments, M&A, Venture capital funding Studied in major financial markets in Europe and US
Citicorp Citibank N.A Tokyo Branch	1990-1992	Citicorp Security	Manager, M&A / Underwriting of corporate securities
		Citibank N.A	Manager & Transactor, Structured Finance, Global Finance Group
Asahi Accounting Co. (Abou Accounting Co.)	1992-2002	Consulting	Advisory to listed companies (M&A, Restructuring, etc.) Advisory to overseas companies (Japan entry, Management advice) Advisory to middle size companies (Corporate planning)
Venture Brain International Ltd.	established in 2002 - current		Representative director / Business consultant  Head office: Kita-ku, Osaka Office: Kita-ku, Kobe Capital: 10 million yen Book work: "How Should My Company Do ! ?" (2009)
	2010	Corporate name changed from Venture Brain Ltd.	

